



Chamber of Commerce and Industry

< THE CAPITAL STRUCTURE SERIES >  
EQUITY FUNDING FOR FAMILY OWNED BUSINESSES

Thursday, 18<sup>th</sup> of June – 3 PM to 5 PM

A discussion on the lack of debt funding for most family owned MSMEs, restructuring and retiring existing debt, exploring the equity funding landscape and examining the advantages / disadvantages of various capital structures, particularly equity in family owned businesses



**JAYESH H.**  
Co-Founder & Partner,  
*Juris Corp*

- Jayesh – a rare combination of a transaction lawyer and an entrepreneur – is a highly respected legal practitioner, having advised on several Indian and cross-border PE, VC and M&A transactions.
- Jayesh will discuss:
  - Restructuring: preparing and avoiding pitfalls
  - Legal considerations in evaluating an equity infusion
  - Safeguarding family interests and control



**PAULA MARIWALA**  
Founder & Co-President  
*Stanford Angels* and  
*Chairperson, IMC Startup Committee*

- Paula brings over two decades of entrepreneurial experience having identified, mentored and backed several tech companies, and has also advised several family owned businesses.
- Paula will discuss:
  - Key concerns specific to family owned businesses
  - The advantages of professional v/s family management
  - PE as a means to scale and sustain family run businesses



**UTKARSH SINHA**  
Managing Director,  
*Bexley Advisors*

- Utkarsh, a seasoned investment banker, has advised on several equity and debt transactions, and as a former consultant with BCG (Boston), has worked on several post merger integrations and strategic drives.
- Utkarsh will discuss:
  - Fundamentals of raising private equity
  - Case studies of successful & challenging PE experiences
  - An overview of the Indian private equity landscape

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